

**Joseph Mossotti, Co-Founder - Bellwether**

Joe Mossotti co-founded Bellwether in 2013 and is based in the Los Angeles office. He has over 19 years of professional experience across all major real estate asset classes. Joe is instrumental in leading Bellwether's underwriting, equity and debt asset management teams. He specializes in platform incubation and building scalable businesses within real estate funds.

Bellwether is an advisory firm that works with institutional real estate investors to enhance enterprise value by formulating and executing on dynamic growth strategies. Built on a "cradle-to grave" investment philosophy, Bellwether enables clients to solve investment challenges throughout all stages of the investment lifecycle. The team currently works with 24 clients overseeing \$30bn of AUM and 600 credit and equity positions. The company is headquartered in Los Angeles with offices in London, Newport Beach and Salt Lake City.

Prior to joining Bellwether, Joe was in the Asset Management/Portfolio Management group at JER Partners, a Washington D.C. based private equity firm. Before joining JER, Joe was an Accounting Manager at Billy Casper Golf Management – now wholly owned by Troon.

Mr. Mossotti holds a B.S. degree in Finance from Siena College and has an inactive CPA license.