

Don Carson, Managing Director – Eastdil Secured

Don Carson is a Managing Director at Eastdil Secured based in Los Angeles, California. He is a member of Eastdil Secured's Debt Placement group and has over 18 years of experience in the financial services and real estate industries. Mr. Carson joined Eastdil Secured in May 2011 as a member of the debt placement team providing financing arrangement services of all asset classes in major US markets working closely with many of the largest private equity firms and institutional owners of real estate.

Mr. Carson has been involved in arranging, structuring and negotiating more than \$35 billion of real estate financings and loan sales since 2015, encompassing all property types, including approximately \$18 billion of hospitality financings and \$7.5 billion of construction financings.

Eastdil Secured is the leading debt placement advisor nationwide having closed more than \$540 billion of financings in nearly 2,400 transactions since 2015.

Prior to Eastdil Secured, Mr. Carson spent more than four years at Morgan Stanley, in both the Institutional Equity Division in New York and the Equity Capital Markets Division in London. Mr. Carson has also worked as a business development manager for a pair of architecture practices in Europe, for Rem Koolhaas' O.M.A. in Rotterdam and for Future Systems in London.

Mr. Carson has a B.A. in English from Yale University, as well as an M.B.A. from The Wharton School at the University of Pennsylvania and a Master of City Planning from the University of Pennsylvania School of Design.